



# Employer Support Programs

October 21, 2011

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Essex Community Futures Development Corporation  
Federal Economic Development Agency for Southern Ontario  
Industrial Research Assistance Program  
Industry Canada  
Ministry of Economic Development and Innovation  
Ministry of Training Colleges and Universities  
Natural Resources Canada  
Service Canada  
Sustainable Development Technology Canada  
WindsorEssex Economic Development Corporation  
Workforce WindsorEssex

E M P L O Y E R S U P P O R T P R O G R A M S  
O c t o b e r 2 0 1 1

Min./Agency	Program	Purpose	Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
<b>R e s e a r c h a n d D e v e l o p m e n t</b>									
Canada Revenue Agency	<b>Scientific Research and Experimental Development Program (SR&amp;ED)</b>	<p>Tax Incentive to achieve technological advancement to create new materials, devices, products or processes. 20-35% of eligible expenditures</p> <p>www.cra.gc.ca / John Harden, 519.973.7999 ext. 6518 or john.harden@cra-acr.gc.ca</p>		■					
NRC (National Research Council)	<b>Industrial Research Assistance Program</b>	<ul style="list-style-type: none"> <li>Industrial Technology Advisors address 1. technical and research needs of SMEs; 2. sustainable development issues at each stage of R &amp; D process &amp; innovation cycle. 3. Consulting services. Mentor support.</li> <li>100% funding for research and development (workforce), 75% (for consulting)</li> <li>Up to \$30K. Youth Employment Program for technically-trained staff.</li> <li>Links entrepreneurs, R &amp; D institutions, technology brokers and technology transfer centres with info about local sources of financing, best practices, etc. National/international linkages.</li> <li>One Day Welding Productivity Analysis with Canadian Welding Bureau</li> <li>Free patent and information service for eligible IRAP clients</li> <li>DTAPP</li> <li>Note: funding available April 1, 2012</li> </ul> <p><a href="http://irap-pari.nrc-cnrc.gc.ca">http://irap-pari.nrc-cnrc.gc.ca</a> Vlad Franjo / 519.971-2015 / <a href="mailto:vladimir.franjo@nrc.gc.ca">vladimir.franjo@nrc.gc.ca</a></p>		■		■	■	■	

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Additional Information / Local Contact (where applicable)									
Ministry of Revenue	Ontario Innovation Tax Credit Ontario Business /Research Institute Tax Credit (OBRICTC)/ Ontario Research and Development Tax Credit (ORDTC)	<p>Adds 10% to SR&amp;ED Program. 10% refundable tax credit for SR&amp;ED carried out in Ontario. OBRICTC provides 20% additionally for SR&amp;ED that takes place in an eligible Ontario research institute, college or university. The Ontario New Technology Tax Incentive (ONTTI) allows a 100% immediate write-off of the eligible cost of qualifying intellectual properties acquired. ORDTC= 4.5%</p> <p><a href="http://www.rev.gov.on.ca/english/credit/oitc">http://www.rev.gov.on.ca/english/credit/oitc</a>  <a href="http://www.rev.gov.on.ca/english/credit/obritc/">http://www.rev.gov.on.ca/english/credit/obritc/</a>  <a href="http://www.rev.gov.on.ca/english/credit/ontti/">http://www.rev.gov.on.ca/english/credit/ontti/</a></p>		■					
NCE	National Networks of Centres of Excellence (e.g.: Auto21)	<p>NCE brings together researchers and partners from the academic, private, public and non profit sectors in areas of strategic importance for Canada: Information and Communication Technologies; Engineering and Manufacturing; Environment and Natural Resources; and the Health and Life Sciences</p> <p>Local example: Auto 21 Program</p> <p>Requires industry/academic partnership</p> <p>Academic applicant required, funding given to academic institution</p> <p><a href="http://www.nce.gc.ca/index.htm">http://www.nce.gc.ca/index.htm</a> &amp; <a href="http://www.auto21.ca">www.auto21.ca</a></p> <p>Dr. Peter Frise / 519.253-3000, ext. 4130 / <a href="mailto:pfrise@uwindsor.ca">pfrise@uwindsor.ca</a> (Auto 21 Only)</p>				■			

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NSERC	<b>ENGAGE Grant</b>	Lead applicant is University Researcher for collaborative research for industry. Industry partner has problem looking for solution. Support = \$25k- to be done in 6 months or less. IP goes to the company. Requires industry/academic partnership Academic applicant required, funding given to academic institution <a href="http://www.nserc-crsng.gc.ca/Professors-Professeurs/RPP-PP/Engage-Engagement_eng.asp">http://www.nserc-crsng.gc.ca/Professors-Professeurs/RPP-PP/Engage-Engagement_eng.asp</a> Local Contact: Heather Pratt <a href="mailto:hpratt@uwindsor.ca">hpratt@uwindsor.ca</a> or National contact: Alexandra Reid / <a href="mailto:Alexandra.reid@nserc-crsng.gc.ca">Alexandra.reid@nserc-crsng.gc.ca</a> 905-403-0161				■			
PWGSC	<b>Canadian Innovation Commercialization Program (CICP)</b>	Government of Canada purchases and tests innovative products and services before taking to the marketplace (up to \$500,000). Environment, Safety and Security, Health and Enabling Technologies. Awarded through calls for proposals (2 to 3 per year) through <a href="http://www.merx.com">www.merx.com</a> <a href="http://www.buyandsell.gc.ca/innovation">www.buyandsell.gc.ca/innovation</a> <a href="mailto:innovation@pwgsc-tpsgc.gc.ca">innovation@pwgsc-tpsgc.gc.ca</a> 1-800-668-5378		■		■			
MEDI/OCE	<b>Ontario Centres of Excellence</b>	The Ontario Centres of Excellence is the preeminent research-to-commercialization vehicle in Ontario. Focus in ICT, environment, energy, materials & manufacturing & photonics. Up to 85% funding for research/development for industry done in Ontario colleges/universities. Requires industry/academic partnership Academic applicant required, funding given to academic institution Also first jobs fund. - \$25,000/50% for highly qualified personnel in their first job. <a href="http://www.oce-ontario.org">http://www.oce-ontario.org</a> Steve Colbert: <a href="mailto:Steve.Colbert@oce-ontario.org">Steve.Colbert@oce-ontario.org</a> 519 430 7118		■		■		■	

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MEDI	<b>WEtech Alliance</b>	Part of the Ontario Network of Excellence (ONE) Helping entrepreneurs commercialize technology <a href="http://www.wetech-alliance.com">http://www.wetech-alliance.com</a> Yvonne Pilon 519.997.2857	■	■		■	■		
Fed Dev	<b>Investing in Business Innovation</b>	Provides funding to bridge private sector investment in start-up businesses (under 50 employees). Needs Angel/ven cap term sheet for 2/3 project funding. Program supports 1/3 cost of project related to new innovation products/processes as a loan (up to \$1MM) Flexible repayment terms. Alex Weeks, 519.571.6855 <a href="http://www.feddevontario.gc.ca/eic/site/723.nsf/eng/h_00324.html">http://www.feddevontario.gc.ca/eic/site/723.nsf/eng/h_00324.html</a>		■		■			
Fed Dev	<b>Technology Development Program</b>	Grant recipient is not-for-profit, university, etc. Must be at least one private-sector business partner. Grant focus is on development of large-scale, advanced technologies. Requires industry/academic partnership Not-for- Profit/Academic applicant required, funding given to academic institution <a href="http://www.feddevontario.gc.ca/eic/site/723.nsf/eng/00340.html">http://www.feddevontario.gc.ca/eic/site/723.nsf/eng/00340.html</a> Stuart Mckeen, 519.571.5770		■		■			
Ontario Power Authority	<b>Technology Development Fund</b>	Grant fund to promote development and commercialization of technologies to improve electrical supply and conservation. Fund budget is \$1.5 mil with a maximum contribution of \$250,000. See <a href="http://www.powerauthority.on.ca/td">www.powerauthority.on.ca/td</a> fund for guidelines. Jenni Myllynen/ 416.324.5481 / <a href="mailto:jenni.myllynen@powerauthority.on.ca">jenni.myllynen@powerauthority.on.ca</a>		■		■			

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Natural Sciences and Engineering Research Council of Canada (NSERC) And NRC (National Research Centre) and others	<b>Automotive Partnership Canada (APC)</b>	<p>R&amp;D project support in specific areas, including alternative fuels, next-generation manufacturing, advanced power trains and lighter or more sustainable materials. All projects must have an industrial partner. Funding does not have minimum or maximum thresholds; it is based on project needs.</p> <p><a href="http://www.apc-pac.ca/index_eng.asp">http://www.apc-pac.ca/index_eng.asp</a> John Wood, 905-403-0600 or <a href="mailto:john.wood@nserc-crsng.gc.ca">john.wood@nserc-crsng.gc.ca</a></p>				■			
Industry Canada	<b>Automotive Innovation Fund</b>	<p>The Automotive Innovation Fund (AIF) provides automotive firms \$250 million over five years to support strategic, large-scale R&amp;D projects to build innovative, more fuel-efficient vehicles. Private sector investment of more than \$75 million over five years required. Eligible projects will include vehicle and powertrain assembly operations associated with significant automotive innovation and R&amp;D initiatives. Other large-scale automotive innovation and R&amp;D initiatives will also be considered, provided they meet the \$75 million threshold.</p> <p>Mary-Lou Simac 613-960-7091 <a href="http://www.ic.gc.ca/eic/site/auto-auto.nsf/eng/am02257.html">http://www.ic.gc.ca/eic/site/auto-auto.nsf/eng/am02257.html</a></p>		■		■			
MEDI	<b>Innovation Demonstration Fund (IDF)</b>	<p>The Innovation Demonstration Fund (IDF) focuses on the commercialization and initial demonstration of innovative technologies, processes and/or products. Helps companies in their efforts to commercialize innovative technologies in Ontario. And can provide 50% of eligible costs from \$100,000-\$4 Million.</p> <p><a href="http://www.mri.gov.on.ca/english/programs/idf/guidelines.asp">http://www.mri.gov.on.ca/english/programs/idf/guidelines.asp</a> <a href="mailto:idf@ontario.ca">idf@ontario.ca</a></p>		■		■			

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Ministry of Finance	Tax Holiday	The 2008 budget provides a 10-year Ontario income tax exemption for new corporations that commercialize intellectual property developed by qualifying Canadian universities, colleges or research institutes.		■		■			
MITACS Accelerate	Internship Program	For a four-month internship, partner contributes \$7,500 matched by MITACS through federal and provincial funding partners. The intern receives a minimum of \$10,000 for the four-month period, with the remaining \$5,000 supporting other costs associated with the research. Eight and 12-month internships, requiring a \$15,000 or \$22,500 from both the partner and MITACS respectively. <a href="http://www.mitacs.ca">www.mitacs.ca</a> Jennifer Maclean <a href="mailto:jmaclean@mitacs.ca">jmaclean@mitacs.ca</a> : 519-697-2258				■		■	
Federal – Industrial Technologies Office (ITO)	Strategic Aerospace and Defence Initiative (SADI)	Provides aerospace and defence industries with repayable contributions for strategic R & D projects. Up to 30% of project's total eligible costs. <a href="http://ito.ic.gc.ca/eic/site/ito-oti.nsf/eng/h_00022.html">http://ito.ic.gc.ca/eic/site/ito-oti.nsf/eng/h_00022.html/</a> <a href="mailto:info@ito.ic.gc.ca">info@ito.ic.gc.ca</a>		■		■			
OMAFRA	Rural Economic Development (RED)	Removes barriers to economic growth for rural companies. Companies can receive up to 50% grant to support R&D, marketing, and consulting fees. Kevin Montgomery: <a href="mailto:Kevin.montgomery@ontario.ca">Kevin.montgomery@ontario.ca</a> 519 676 3325 <a href="http://www.omafra.gov.on.ca/english/rural/red/">http://www.omafra.gov.on.ca/english/rural/red/</a>	■	■		■			■
AG Canada	Various	Agriculture and Agri-Food Canada sponsors a variety of programs to assist agri-business. Visit <a href="http://www.agr.gc.ca/index_e.php">http://www.agr.gc.ca/index_e.php</a> for details							■

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COBSC (Canada On Business Service Centre MEDI)	<b>Online Database of Support Programs</b>	<a href="http://www.canadabusiness.ca/ontario">www.canadabusiness.ca/ontario</a> <a href="http://www.ontario.ca/en/business_program/index.htm">http://www.ontario.ca/en/business_program/index.htm</a> 1-800-567-2345	■			■	■		
DFAIT (Dept. of Foreign Affairs and International Trade)	<b>Virtual Trade Commissioner and Trade and Export</b>	Information support for small and medium enterprises. <a href="http://www.tradecommissioner.gc.ca/eng/virtual-trade-commissioner.jsp">http://www.tradecommissioner.gc.ca/eng/virtual-trade-commissioner.jsp</a> Francis Uy / <a href="mailto:francis.uy@international.gc.ca">francis.uy@international.gc.ca</a> / 519.560.2750			■				
DFAIT	<b>Going Global Science and Technology Fund</b>	Brings Canadian researchers together in collaborative partnerships with colleagues in foreign countries. Funds face-to-face encounters needed to solidify partnerships to the point where researchers can begin R & D phase. Funds up to 75% of eligible project costs ranging from \$5K to \$75K. Yvonne Lauzon, 613.995.7920, <a href="mailto:innovation@international.gc.ca">innovation@international.gc.ca</a>				■			
<b>B u s i n e s s M a n a g e m e n t a n d E f f i c i e n c i e s</b>									
BDC (Business Development Canada)	<b>Business Development Bank of Canada</b>	Financial and consulting services with particular focus on emerging and exporting sectors of the economy. Focus on business management training and business planning. P.O. Financing initiative (for Auto Sector), XPansion Loan Program (LOC for export marketing) <a href="http://www.bdc.ca">www.bdc.ca</a> Jason Nieuwets / 519-257-6807 / <a href="mailto:jason.nieuwets@bdc.ca">jason.nieuwets@bdc.ca</a>	■	■	■				
Ministry of Economic Development and Innovation (MEDI)	<b>Business Advisory Services</b>	Provides consulting services to SME's (10-500 employees) on business planning, retention, expansion, financial assistance, export, etc. Nancy Creighton 519.252.1704 <a href="mailto:nancy.creighton@ontario.ca">nancy.creighton@ontario.ca</a> <a href="http://www.ontario.ca/economy">www.ontario.ca/economy</a>	■	■	■	■	■	■	

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Industry Canada	<b>BizPaL</b>	Helps companies generate a personalized list of business documents needed for local, provincial and federal governments. <a href="mailto:Bizpal-perle@ic.gc.ca">Bizpal-perle@ic.gc.ca</a> or <a href="mailto:bizpal@ontario.ca">bizpal@ontario.ca</a>							■
WEEDC, NRC, IRAP	<b>W.E.L.L. Canadian Manufacturers and Exporters (CME) Lean Consortium</b>	A lean consortium with focus on business efficiencies, group training, and networking. Windsor Essex Lean Leaders (WELL) Provider is High Performance Solutions Inc., <a href="http://www.hpsinc.ca">www.hpsinc.ca</a> Karm Matharu, 519.893.6260 / <a href="mailto:kmatharu@hpsinc.ca">kmatharu@hpsinc.ca</a>	■				■		■
Ontario Power Authority (OPA)	<b>Local Energy Distributors - Electricity Retrofit Incentive Program</b>	The Electricity Retrofit Incentive Program funds energy efficiency investments, focusing on improvements in the areas of lighting, motors, heating ventilation , air conditioning (HVAC) and the overall electricity/energy systems Contact: Enwin - Lawrence Musyj ( <a href="mailto:lmusyj@enwin.com">lmusyj@enwin.com</a> ) (519) 251-7330; Hydro One - <a href="http://www.hydroone.com/MyBusiness/SaveEnergy/Pages/ERIP_Bus.aspx">http://www.hydroone.com/MyBusiness/SaveEnergy/Pages/ERIP_Bus.aspx</a> Essex Power- Kris Taylor (519)-946-2000 x24 <a href="http://essexpowerlines.com/conservation/programs.erip.cfm">http://essexpowerlines.com/conservation/programs.erip.cfm</a> <a href="http://www.everykilowattcounts.com/ERIP">http://www.everykilowattcounts.com/ERIP</a>	■	■					■
Natural Resources Canada	<b>NRCan</b>	Energy Efficiency programs. Help companies to be more energy efficient. ecoENERGY Innovation Initiative- The program's objective is to support energy technology innovation to produce and use energy in a more clean and efficient way. The Initiative consists of two separate funding streams: one for R&D projects, and one for demonstration projects. <a href="http://www.nrcan.gc.ca/eneene/science/ecii-eng.php">http://www.nrcan.gc.ca/eneene/science/ecii-eng.php</a> <a href="http://oee.nrcan.gc.ca/english/">http://oee.nrcan.gc.ca/english/</a>	■	■					■

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Sustainable Development Technology Canada (SDTC)	SD Tech Fund	Grant funding to support late stage development and pre-commercial demonstration of clean technology solution to issues of climate change, clear air, water, soil. <a href="http://www.sdtc.ca/">http://www.sdtc.ca/</a> Requires industry/academic partnership Call for Statements of Interest 2 times per year- takes one year for approval Sebastien Prince-Richard 613 234 6313/232 or <a href="mailto:s.prince-richard@sdtc.ca">s.prince-richard@sdtc.ca</a>		■					
Sustainable Development Technology Canada (SDTC)	NextGen Biofuels Fund	\$500 million fund to support the establishment of first-of-kind large demonstration-scale facilities for the production of next generation renewable fuels; repayable support covers up to 40% or \$200 million of eligible project costs Requires industry/academic partnership Call for Statements of Interest 2 times per year- takes one year for approval <a href="mailto:nextgenapplications@sdtc.ca">nextgenapplications@sdtc.ca</a> or 613 234 6313/250 <a href="http://www.sdtc.ca">www.sdtc.ca</a>							■
Crown Corporation	Canadian Commercial Corporation	Acts as Canada's international contracting and procurement agency. Assist to gain access to foreign markets. 613.996.0034 / <a href="http://www.ccc.ca">http://www.ccc.ca</a>			■				
Fed Dev Ontario	Community Futures Development Corp.	Community-based, not-for-profit organizations encouraging entrepreneurship and economic opportunities. Can assist in strategic community planning, socio-economic development, business services and access to capital particularly in rural areas. Our area is supported by the Essex Community Futures Development Corporation. <a href="http://www.essexcfdc.on.ca">www.http://www.essexcfdc.on.ca</a> / Linda Scott / 519.776.4611 <a href="mailto:lscott@essexcfdc.on.ca">lscott@essexcfdc.on.ca</a>	■	■			■		■
MEDI/WEEDC	Small Business Enterprise Centre	Windsor-Essex Small Business Enterprise Centre providing entrepreneurship and business start-up guidance. <a href="http://www.windsorsexsmallbusiness.com">http://www.windsorsexsmallbusiness.com</a> / Sabrina Demarco / 519.253.6900 / <a href="mailto:sdemarco@windsorsexsmallbusiness.com">sdemarco@windsorsexsmallbusiness.com</a>	■						■

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Windsor-Essex Portal	Community Website	Provides community info and ICT infrastructure for document sharing <a href="http://www.windsor-essex.info/wps/portal">http://www.windsor-essex.info/wps/portal</a> Kristina Verner- <a href="mailto:kverner@uwindsor.ca">kverner@uwindsor.ca</a> - 519-253-3000/4560							■
<b>D i v e r s i f i c a t i o n</b>									
MEDI (Ministry of Economic Development and Innovation)	Directory of Ontario Manufacturers	Searchable online directory of ON manufacturers. Energy Connections Registry: Database of companies doing work in alternative energy <a href="http://www.Ontario.ca/energyconnections">http://www.Ontario.ca/energyconnections</a>					■		
MEDI (Ministry of Economic Development and Innovation)	Ontario Aerospace Council	Promote and assist Ontario manufacturer's as suppliers for aerospace industry <a href="http://www.ontaero.org">http://www.ontaero.org</a> 519-895-2442 Rod Jones <a href="mailto:rjones@ontaero.org">rjones@ontaero.org</a>	■						■
MEDI/Ontario Chamber of Commerce (OCC)	Export Market Access	Provides up to 50% (max \$30,000) to assist companies to expand their export markets. Can apply for use in markets you are already in. Pilot programs: Export Assessment & Hiring Export Manager <a href="http://www.exportaccess.ca">www.exportaccess.ca</a> Nancy Creighton: <a href="mailto:Nancy.creighton@ontario.ca">Nancy.creighton@ontario.ca</a> 519.252.1704	■	■	■				
<b>W o r k f o r c e D e v e l o p m e n t</b>									
MTCU (Ministry of Training, Colleges and Universities)	Workforce WindsorEssex	Multi-sectoral board focusing on strategic planning and facilitating collaboration supporting workforce development in Windsor Essex. Donna Marentette, <a href="http://www.workforcewindsorsex.com">www.workforcewindsorsex.com</a> , <a href="mailto:dmarentette@workforcewindsorsex.com">dmarentette@workforcewindsorsex.com</a> , 519-255-6545, ext. 6945						■	

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Min. of Revenue	<b>Co-operative Education Tax Credit</b>	Refundable tax credit for businesses that employ post-secondary students enrolled in a qualifying program. Maximum credit is \$3,000 per placement. <a href="http://www.rev.gov.on.ca/en/credit/cetc/">http://www.rev.gov.on.ca/en/credit/cetc/</a>		■				■	
MTCU (Ministry of Training, Colleges and Universities)	<b>Labour Adjustment Committees</b>	Conduit for companies to access pre-screened candidates for employment. <a href="http://www.edu.gov.on.ca/eng/tcu/employees/aap.html">http://www.edu.gov.on.ca/eng/tcu/employees/aap.html</a> Mark Van (519) 542-8813 mark.van@ontario.ca						■	
MTCU (Ministry of Training, Colleges and Universities)	<b>Literacy and Basic Skills</b>	Literacy, Numeracy and Computer skills instruction addressing the needs of those with literacy challenges. <a href="http://www.edu.gov.on.ca/eng/training/literacy/main.html">http://www.edu.gov.on.ca/eng/training/literacy/main.html</a> Laura Hamilton / <a href="mailto:laura.a.hamilton@ontario.ca">laura.a.hamilton@ontario.ca</a>						■	
Min. of Labour	<b>Workplace Gateway</b>	Small business consultants provide advice re HR issues, payroll, employer/employee rights <a href="http://www.ontario.ca/en/information_bundle/workplace/STEL01_033491">http://www.ontario.ca/en/information_bundle/workplace/STEL01_033491</a>	■						
Industry Canada	<b>Small Business Internship Program</b>	The program covers up to 75% of the wages for the duration of 12 weeks for a student intern hired by companies within the ICT/e-commerce sector. <a href="http://www.ic.gc.ca/eic/site/sbip-pspe.nsf/eng/home">http://www.ic.gc.ca/eic/site/sbip-pspe.nsf/eng/home</a>						■	
CME/EAC	<b>Employer's Advocacy Council</b>	EAC provides members with the tools and knowledge required to become leaders in the field of Occupational Health and Safety, Prevention and Disability Management 519.748.5771 or 1.888.663.4929 / <a href="mailto:fred@EACforEmployers.org">fred@EACforEmployers.org</a> <a href="http://www.eacforemployers.org/">http://www.eacforemployers.org/</a>	■					■	

Min./Agency	Program	Purpose	Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
Service Canada	<b>Employment Insurance Worksharing Program</b>	Work-Sharing is an adjustment program designed to help employers and workers avoid temporary layoffs when there is a reduction in the normal level of business activity. Work-Sharing Agreements must be agreed upon by both employee and employer representatives, and approved by Service Canada. The agreements may last up to one year.  Vivian Whaley <a href="mailto:viv.whaley@servicecanada.gc.ca">viv.whaley@servicecanada.gc.ca</a> , 519 560 2638 <a href="http://www.servicecanada.gc.ca/eng/work_sharing/index.shtml">http://www.servicecanada.gc.ca/eng/work_sharing/index.shtml</a>		■					
Service Canada	<b>Canada Summer Jobs (CSJ)</b>	Helps small business (less than 50 employees) to create jobs for students during the summer months. Application period is in February. Apply online. <a href="http://www.servicecanada.gc.ca/csj2010">1-800-935-5555 / www.servicecanada.gc.ca/csj2010</a>		■					
Service Canada	<b><a href="http://workingincanada.gc.ca">workingincanada.gc.ca</a></b>	Website compiling labour market information that will assist in recruiting, relocation, employee skill development, and employee compensation						■	
Service Canada	<b>Skills Link Program</b>	Provides funding for organizations to help youth (ages 15-30) facing barriers to employment develop the skills, knowledge, and work experience they need to participate and succeed in the job market. In turn, employers (for profit and non-profit) may receive financial assistance to cover the costs associated with providing employment services and individualized, integrated support to youth. 1-866-945-7342 <a href="http://www.servicecanada.gc.ca">www.servicecanada.gc.ca</a>		■				■	

Min./Agency	Program	Purpose	Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
Service Canada	Career Focus	Provides funding for employers (for profit and non-profit) to offer post-secondary graduates opportunities to obtain career-related work experience. The objective of this program is to help youth acquire advanced employment skills and facilitate their transition to a rapidly changing labour market. The Career Focus program provides financial assistance to contribution recipients so that work experience opportunities can be provided to youth. 1-866-945-7342 <a href="http://www.servicecanada.gc.ca">www.servicecanada.gc.ca</a>		■				■	
Service Canada	Opportunities Fund	Provides financial help, through a contribution for employment services to people with disabilities. Services may be provided directly to individuals or through organizations. The financial help may cover a range of expenses that are incurred directly as a result of employment or training. Individual participants may receive support toward certain other expenses, such as tuition, commuting and care for their dependants. Funds may also be provided to cover the costs of special arrangements or devices to accommodate a person with a disability. 1 866-945-7342 Linda Chevalier linda.chevalier@servicecanada.gc.ca 519-560-2535		■					

Min./Agency	Program	Purpose	Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
Additional Information / Local Contact (where applicable)									
MTCU (Ministry of Training, Colleges and Universities)	Employment Ontario Network	<p>Information about wage incentives is provided at the Employment Ontario Network website.            Local Employment Ontario Service Providers:  <b>College Boreal</b> 519-988-1766/ <b>Greater Essex County District School Board</b> 519-971-9698 (Windsor) 519-326-0513 (Leamington)/ <b>New Canadians' Centre of Excellence Inc.</b> 519-258-4076 (Windsor) 519-326-6224 (Leamington)/ <b>South Essex Community Council</b> 519-733-5784/ <b>St. Clair College Employment Centre</b> 519-736-2827 (Amherstberg) 519-253-4544 (Windsor)/ <b>Unemployed Help Centre of Windsor-</b> June Muir jmuir@uhc.ca 519-944-4900/ <b>Windsor Women Working With Immigrant Women</b> 519-973-5588/ <b>City of Windsor Employment and Training Services</b> 519-977-6444 Mary-Ann Carter <a href="mailto:mcarter@city.windsor.on.ca">mcarter@city.windsor.on.ca</a> 519-255-5200/5366 / <b>Women's Enterprise Skills Training of Windsor</b> 519-256-6621</p> <p><a href="http://www.edu.gov.on.ca/eng/tcu/employmentontario/employers/">http://www.edu.gov.on.ca/eng/tcu/employmentontario/employers/</a></p>		■				■	
MCSS (Ministry of Community Social Services)	Ontario Works Employer Incentives	<p>Employer partnership linked with WEEDC. Pre-employment and on the job training, employment-related expenses, and job matching with employer.</p> <p><a href="http://www.mcass.gov.on.ca/mcass/english/pillars/social/programs/ow.html">http://www.mcass.gov.on.ca/mcass/english/pillars/social/programs/ow.html</a> / Diane Quinn <a href="mailto:dquinn@city.windsor.on.ca">dquinn@city.windsor.on.ca</a> &amp; Mary-Ann Carter <a href="mailto:mcarter@city.windsor.on.ca">mcarter@city.windsor.on.ca</a> 519-255-5200 ext 5366 or Wendy Stark <a href="mailto:wstark@choosewindsorsex.com">wstark@choosewindsorsex.com</a> 519-255-9200 ext 2225</p>		■				■	

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Additional Information / Local Contact (where applicable)									
MTCU (Ministry of Training, Colleges and Universities)	<b>Apprenticeship Training Tax Credit</b>	TCU offsets training costs for employers who train to standard. Provides a standard for hiring employers. Consultants market employer advantage in participating in apprenticeship, providing program info and advice. Can provide up to \$10,000/year for 4 years/apprentice regardless of employee's age/time within company. <a href="http://www.tcu.gov.on.ca/eng/employmentontario/training">www.tcu.gov.on.ca/eng/employmentontario/training</a> 519.973.1441 (Main line) Margaret Willis 519-973-1342 <a href="mailto:margaret.willis@ontario.ca">margaret.willis@ontario.ca</a>	■	■				■	
MTCU (Ministry of Training, Colleges and Universities)	<b>Ontario Youth Apprenticeship (OYAP)</b>	School-to-work transition program available to students in Grades 11 and 12. Students earn cooperative education credits through work placements in skilled trades. Screening and hiring at no cost to employer. <a href="http://www.tcu.gov.on.ca/eng/apprentices/oyap.html">http://www.tcu.gov.on.ca/eng/apprentices/oyap.html</a> 519.973.1441 (Main line) Margaret Willis 519-973-1342 <a href="mailto:margaret.willis@ontario.ca">margaret.willis@ontario.ca</a>						■	
MTCU (Ministry of Training, Colleges and Universities)	<b>Loans for Tools Program</b>	Provides apprentice with financial assistance to purchase tools. <a href="http://www.tcu.gov.on.ca/eng/training/apprenticeship/loantool.html">http://www.tcu.gov.on.ca/eng/training/apprenticeship/loantool.html</a> 519.973.1441 (Main line) Margaret Willis 519-973-1342 <a href="mailto:margaret.willis@ontario.ca">margaret.willis@ontario.ca</a>		■				■	
Federal (CRA)	<b>Apprenticeship Job Creation Tax Credit</b>	Provides eligible employers with credit up to a maximum \$2,000 per year per apprentice for red seal designated apprenticeships. <a href="http://www.cra-arc.gc.ca/tx/ndvdl/tpcs/ncm-tx/rtrn/cmpltng/ddctns/lns409-485/412/jctc-eng.html">http://www.cra-arc.gc.ca/tx/ndvdl/tpcs/ncm-tx/rtrn/cmpltng/ddctns/lns409-485/412/jctc-eng.html</a> Margaret Willis / 519-973-1342 / <a href="mailto:margaret.willis@ontario.ca">margaret.willis@ontario.ca</a>		■				■	

Min./Agency	Program	Purpose	Expansion Retention and Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other

C a p i t a l i z a t i o n   a n d   F i n a n c i n g									
BDC (Business Development Canada)	<b>Business Development Bank of Canada</b>	<ul style="list-style-type: none"> <li>Financial and consulting services with particular focus on emerging and exporting sectors of the economy. Focus on business management training and business planning.</li> <li>Expansion loan or line of credit for export marketing</li> <li>Purchase Order (PO) financing for auto sector covers 100% of costs to ramp up production of new parts. 80% of supplies and working capital to the point of invoicing. Can be used for companies diversifying into new markets.</li> </ul> <p><a href="http://www.bdc.ca">www.bdc.ca</a> Jason Nieuwets / 519-257-6807 / jason.nieuwets@bdc.ca</p>	■	■	■				
Fed Dev Ontario	<b>Community Futures Development Corp.</b>	<p>Community based, not-for-profit organizations encouraging entrepreneurship and economic opportunities. Provides loans to small businesses in rural communities up to \$150,000 for equipment, inventory, working capital, etc. Our area is supported by Essex CFDC.</p> <p><a href="http://www.essexcfdc.on.ca">www.essexcfdc.on.ca</a> /Linda Scott/ 519-776-4611 <a href="mailto:lscott@essexcfdc.on.ca">lscott@essexcfdc.on.ca</a></p>	■	■			■		■

This compilation of programs, funding sources and other initiatives is provided for the sole purpose of information and education and is subject to change without notice. Every effort has been made to ensure the content is comprehensive and accurate; however, the authors of the report are not responsible for errors or damages of any kind resulting from omission, access to, or use of the information contained in this document.

Min./Agency	Program	Purpose	Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
<b>Additional Information / Local Contact (where applicable)</b>									
Federal – Canadian Crown Corporation	<b>Export Development Canada</b>	<p>Crown corporation that supports and develops, directly or indirectly, Canada's export trade and Canadian capacity to engage in that trade and to respond international business opportunities. The majority of clients are small business. EDC provides insurance and financial services, bonding products, and small business solutions to Canadian exporters and investors, EDC also provides online credit risk management tools. Services include export financing to customers, receivable insurance and due diligence. Export Express and Export Express Credit assists with marketing.</p> <p><a href="http://www.edc.ca">http://www.edc.ca</a> Dave Offenbacher: <a href="mailto:doffenbacher@edc.ca">doffenbacher@edc.ca</a> ; 519 974 7674 <a href="http://www.edc.ca/english/financing.htm">http://www.edc.ca/english/financing.htm</a></p>	■	■	■			■	■
Ministry of Economic Development and Innovation	<b>Ontario Emerging Technologies Fund (OETF)</b>	<p>Maximum of \$50 million/year for 5 years to co-invest in ON companies involved in clean technology, life sciences, Info and Communications Technology and digital media. Managed by Ontario Capital Growth Corporation (OCGC).</p> <p><a href="mailto:ocgc@ontario.ca">ocgc@ontario.ca</a> / 416.325.6874 <a href="http://www.ocgc.gov.on.ca">www.ocgc.gov.on.ca</a> or <a href="http://www.ontario.ca/ocgc">www.ontario.ca/ocgc</a></p>		■		■			
MEDI	<b>Strategic Jobs and Investment Fund</b>	<p>Supports anchor investments, cluster development and leading-edge initiatives that build long-term prosperity and global competitiveness. Four priorities areas are Clean/Green Tech, Financial Services, ICT and Life Sciences. Minimum project threshold \$10M or create 50 new high-value jobs within 5 years.</p> <p>Nancy Creighton 519.252.1704 <a href="mailto:nancy.creighton@ontario.ca">nancy.creighton@ontario.ca</a> <a href="http://www.ontario.ca/economy">www.ontario.ca/economy</a></p>		■					
Industry Canada	<b>Small Business Financing Program</b>	<p>Loan available from any chartered bank for companies with less than \$5 M. in revenues for capital acquisition. Up to \$350 K. (\$500 K. for real estate) at prime + 3% <a href="http://www.ic.gc.ca/csbfa">www.ic.gc.ca/csbfa</a> 1.866.959.1699</p>	■	■					

Min./Agency	Program	Purpose	Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
		Additional Information / Local Contact (where applicable)							
Fed Dev Ontario	Prosperity Initiative	<p>3 Streams: (1) Productivity Enhancements – Lead applicant is not-for-profit representing a sector or industry that result in the adaptation and adoption of new technologies, processes and skills to enhance business productivity; 10% contribution required; 3rd party SME recipients up to \$100,000 non-repayable and min. 50% contribution</p> <p>(2) Regional Diversification – Applicants are SME's (under 1000 employees) and not-for profit; supports projects resulting in new industries or opportunities that will diversify the economy of a region; market development and expansion; business attraction and expansion; for-profit repayable contribution up to 50% capital costs; up to 75% non-capital costs; Not-for-profit non-repayable and min. 10% contribution required</p> <p>(3) Building a Competitive Advantage – Applicants are SME's; Not-for-profit; or post-secondary; projects that will create or expand strategic economic clusters to enhance global competitiveness; supports adaptation and adoption of new technologies, processes and skills; technology demonstration and piloting; business opportunity development and expansion; facilities improvement and expansion; for-profit repayable contributions up to 50% capital costs; up to 75% non-capital costs; Not-for-profit non-repayable contribution and min. 10% contribution.</p> <p>Collaboration is encouraged Up to \$20MM/project to 2014</p> <p><a href="http://www.feddevontario.gc.ca/eic/site/723.nsf/eng/h_00398.html">http://www.feddevontario.gc.ca/eic/site/723.nsf/eng/h_00398.html</a> Fed Dev 1-866-593-5505</p>	■	■		■			

Min./Agency	Program	Purpose	Business Retention and Expansion Consulting	Financial Assistance	Export	Research / Commercialization	Networking	Skilled Workforce	Other
		Additional Information / Local Contact (where applicable)							
Canadian Youth Business Foundation	Canadian Youth Business Foundation (CYBF)	Loan of \$15,000 to start business for individuals age 18 to 34. Those who qualify can also apply for an additional \$30,000. Through the CYBF-BDC Start-Up Financing Program.		■					
		Sabrina Demarco, 519.253.6900, <a href="mailto:sdemarco@windsorsexsmallbusiness.com">sdemarco@windsorsexsmallbusiness.com</a>							
MEDI	Summer Company	Provides full-time students ages 15-29 an opportunity to start and run a summer business. Awards of up to \$3,000.		■					
		Diane Malenfant, 519.253.6900, <a href="mailto:dmalenfant@windsorsexsmallbusiness.com">dmalenfant@windsorsexsmallbusiness.com</a>							
UNIVERSITY OF WINDSOR	OPTIC	Assist entrepreneurs/start-ups to develop companies that can ultimately create jobs in the Windsor - Essex County area. Awards funds up to \$10,000. Applications are being accepted until December 2011		■					

## LOCAL CONTACT LISTING

Name	Organization	Email	Telephone
<b>R e g i o n a l P r o g r a m C o n t a c t s</b>			
Tracy Pringle	WindsorEssex Economic Development Corporation	tpringle@choosewindsor.essex.com	519.255.9200
Diane Quinn	City of Windsor/County of Essex Social Services	<a href="mailto:dquinn@city.windsor.on.ca">dquinn@city.windsor.on.ca</a>	519.255.5200
Mary-Ann Carter		<a href="mailto:mcarter@city.windsor.on.ca">mcarter@city.windsor.on.ca</a>	519.255.5200 ext. 5366
Linda Scott	Essex Community Futures Development Corp.	lscott@essexcfdc.on.ca	519.776.4611
Donna Marentette	Workforce WindsorEssex	dmarentette@workforcewindsor.essex.com	519-255-6545
<b>P r o v i n c i a l P r o g r a m C o n t a c t s</b>			
John Alexander	Employment Ontario, Ministry of Training Colleges and Universities (TCU) – Employment Services	John.alexander@ontario.ca	519.972.6892
Irene Kent		irene.kent@ontario.ca	519-972-4805
Nancy Creighton	Ministry of Economic Development and Innovation	Nancy.creighton@ontario.ca	519.252.1704 1-800 265-1345
Margaret Willis	Employment Ontario, Ministry of Training Colleges and Universities (TCU) / Apprenticeship	Margaret.willis@ontario.ca	519.973.1342
Jim Parry	Employment Ontario, Ministry of Training Colleges and Universities (TCU) / Labour Adjustment Programs	James.parry@ontario.ca	519. 973-4927
Mark Van		Mark.van@ontario.ca	519-542-8813
<b>F e d e r a l P r o g r a m C o n t a c t s</b>			
Diane Cloutier	Industry Canada	Cloutier.diane@ic.gc.ca	519.271.5321
Liana Daltoe		Liana.daltoe@ic.gc.ca	519.971.2031
Vladimir Franjo	National Research Council	vladimir.franjo@nrc.gc.ca	(519) 971-2015
Francis Uy	Department of Foreign Affairs and International Trade	<a href="mailto:francis.uy@international.gc.ca">francis.uy@international.gc.ca</a>	519.560.2750
Martha Mackintosh	Service Canada	martha.mackintosh@servicecanada.gc.ca	519.560.2550

This report has been compiled collaboratively to assist businesses in Windsor and Essex County. The following individuals and organizations represent an excellent source of information on the initiatives identified within this document and can be considered as a reliable local contact to offer additional guidance.